The ‘C’ Story of an Effective Business Management Solution

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The “C” Story

What Modernization means to Sage 100c

sage

Current

Connected

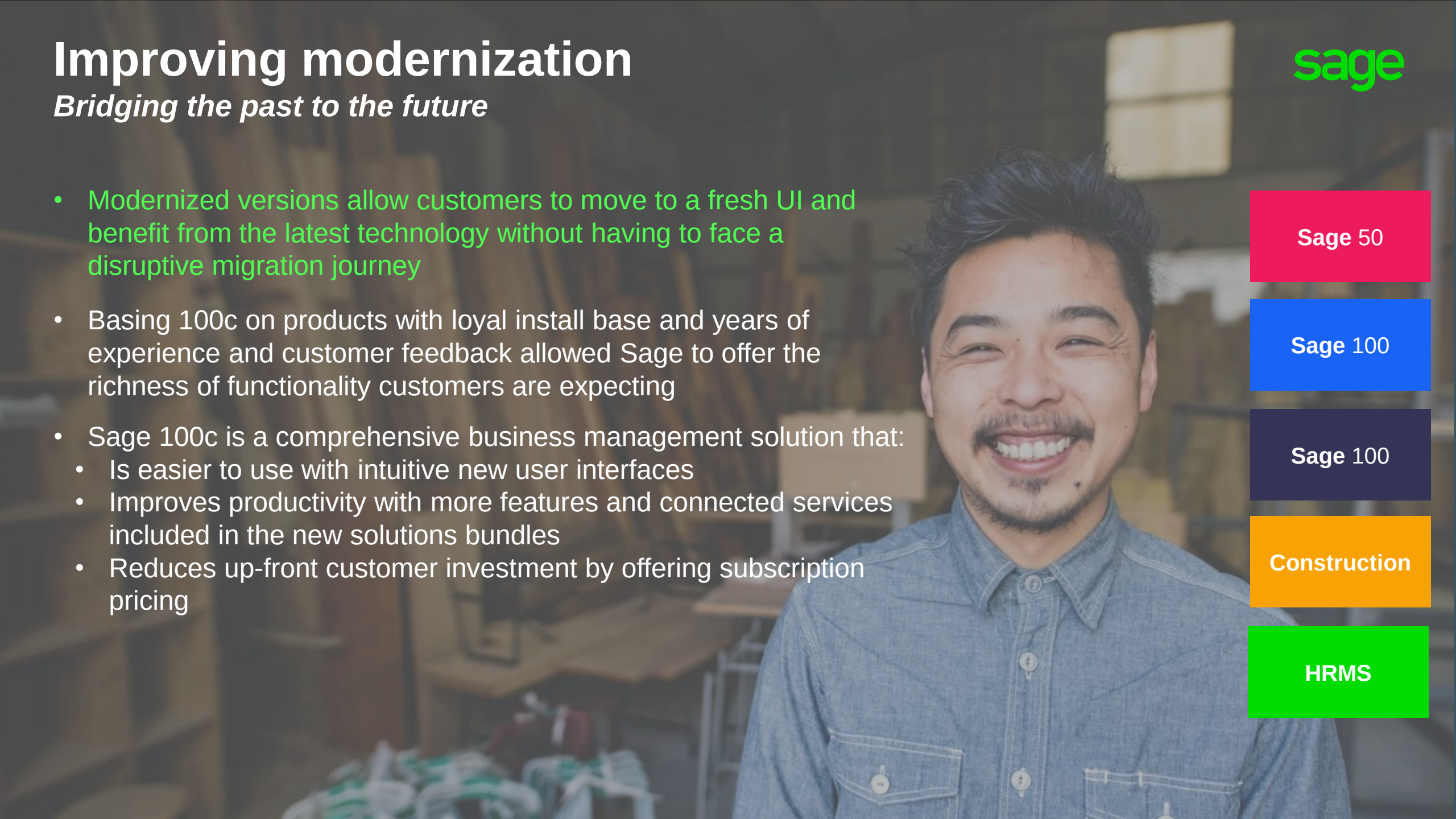
Control

What do people want to get from their business management solution?

Improving modernization

Bridging the past to the future

- Modernized versions allow customers to move to a fresh UI and benefit from the latest technology without having to face a disruptive migration journey
- Basing 100c on products with loyal install base and years of experience and customer feedback allowed Sage to offer the richness of functionality customers are expecting
- Sage 100c is a comprehensive business management solution that:
  - Is easier to use with intuitive new user interfaces
  - Improves productivity with more features and connected services included in the new solutions bundles
  - Reduces up-front customer investment by offering subscription pricing



Sage 50

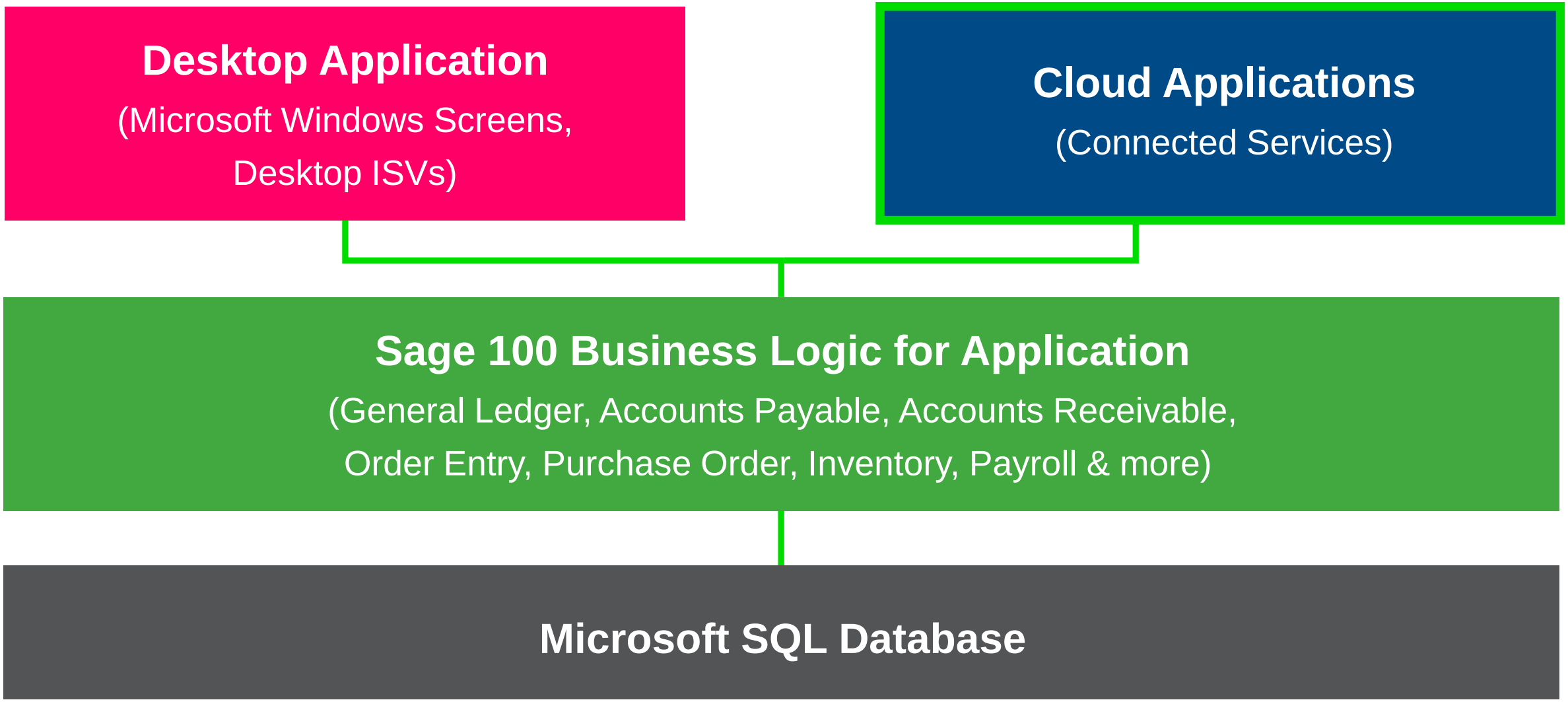
Sage 100

Sage 100

Construction

HRMS

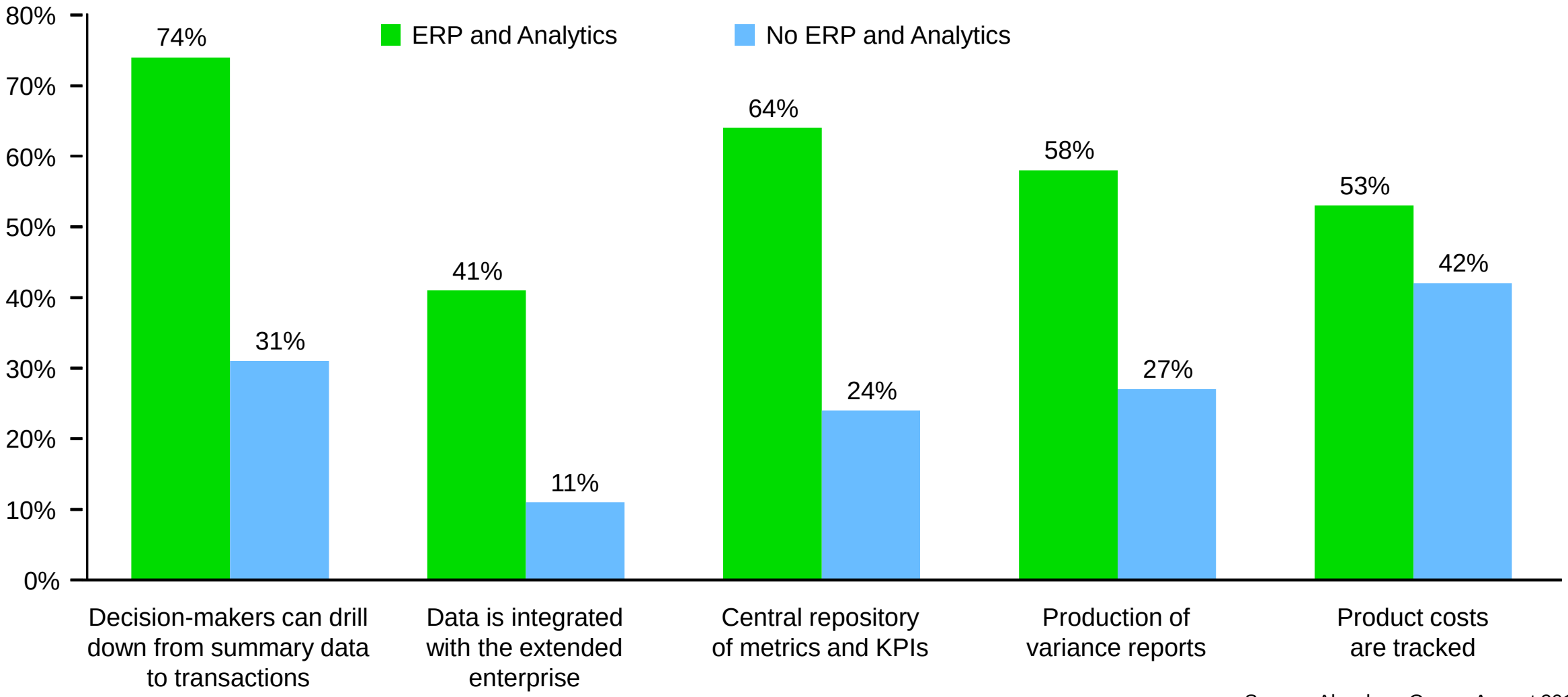
Sage 100c builds on top of Sage 100



1. Current

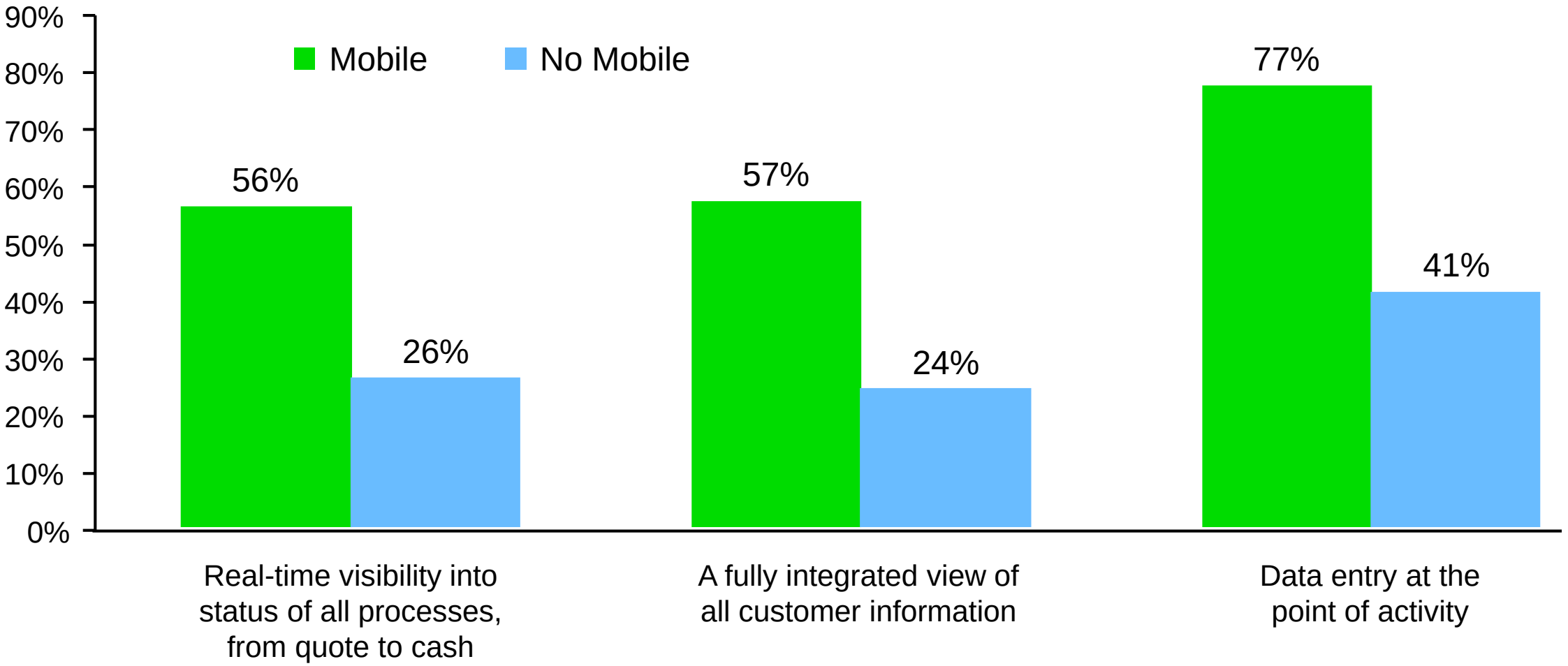
Stay Current with your trusted solution
Company-wide business visibility
Business intelligence

Do more with data



Source: Aberdeen Group, August 2016

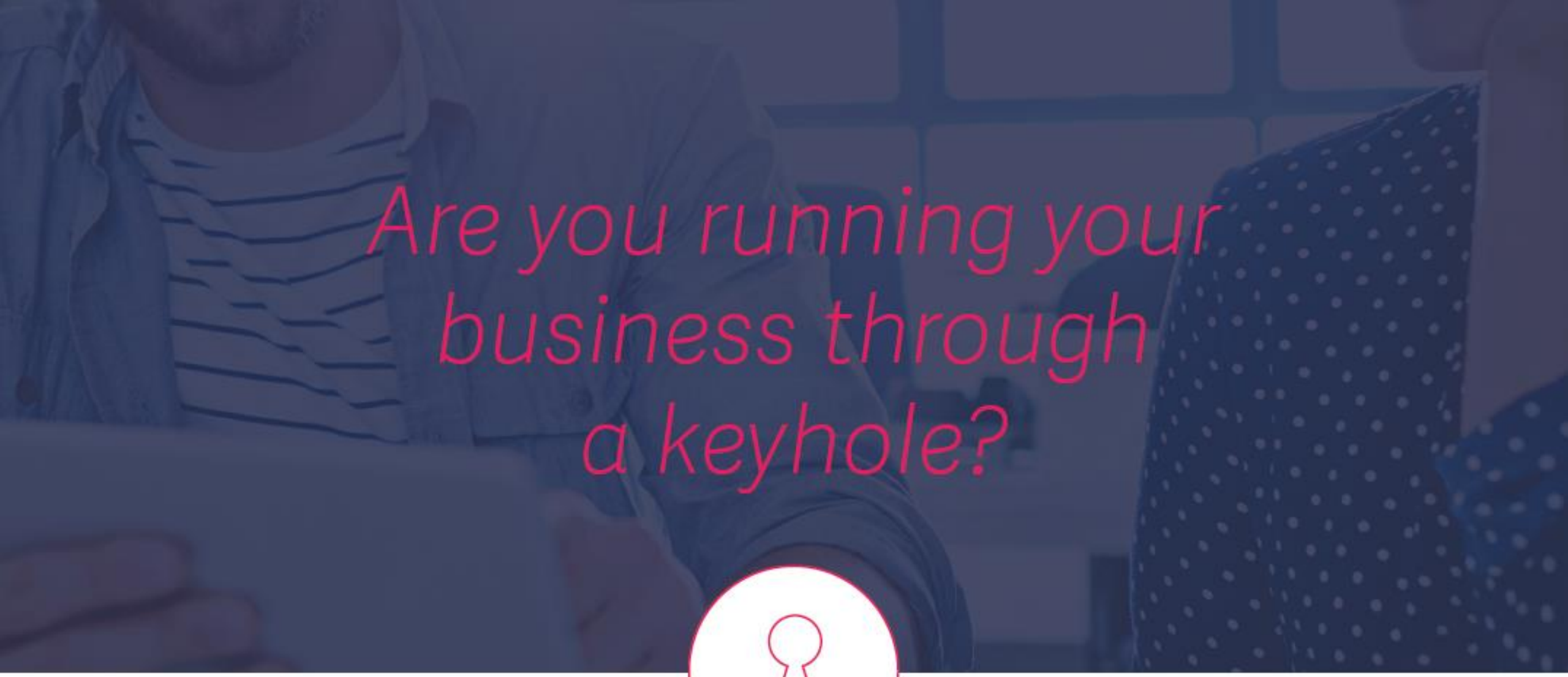
Improving visibility and customer service



Source: Aberdeen Group, August 2016

"Companies that have integrated ERP and BI capabilities see a 55% greater improvement in process cycle times."

“Simplify decision-making to grow your business with analytics and ERP“
Aberdeen Group, 2015


Are you running your
business through
a keyhole?

Sage Intelligence Reporting

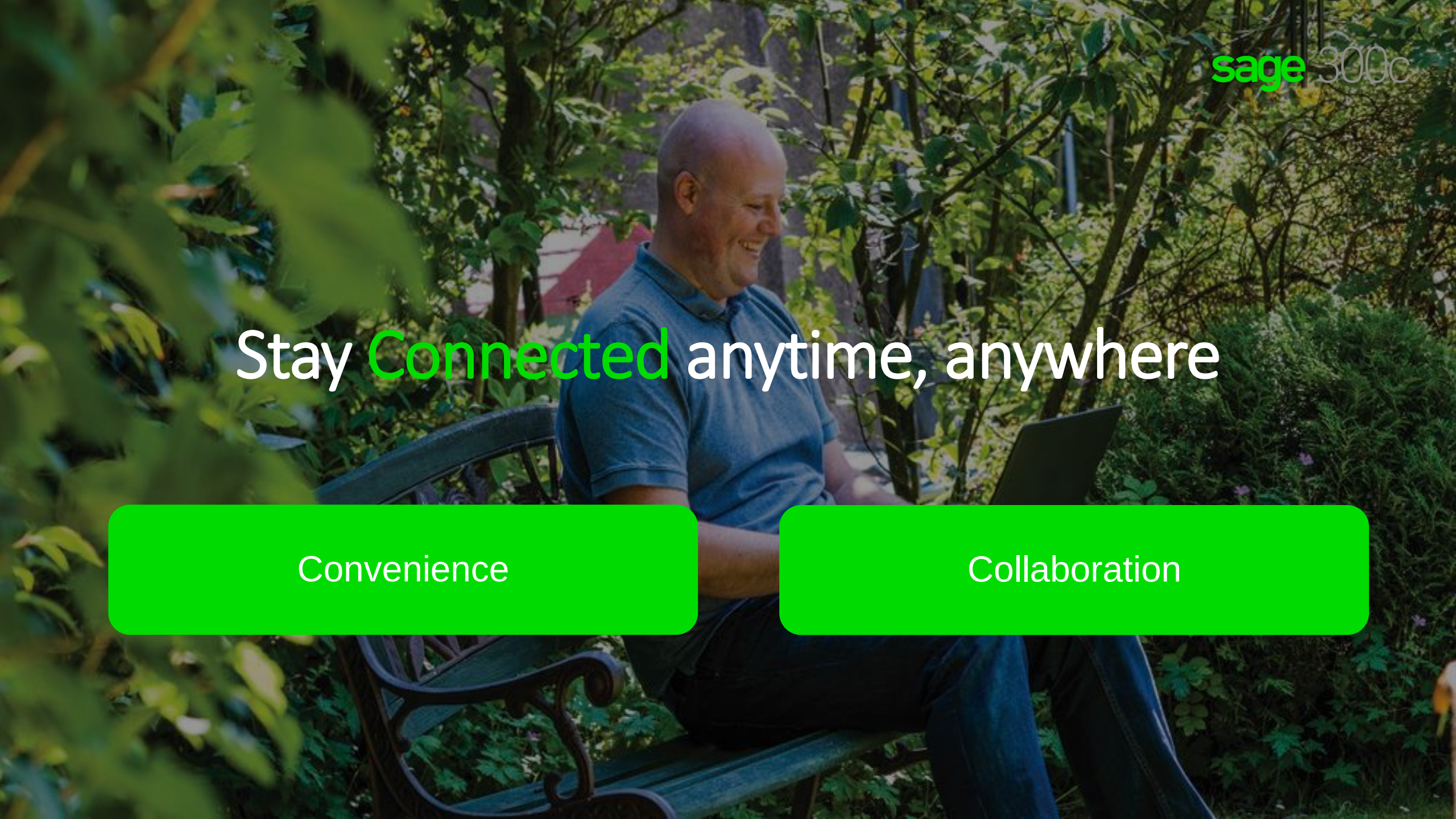
Gain control through **accurate** reporting

Take **action** through better analysis

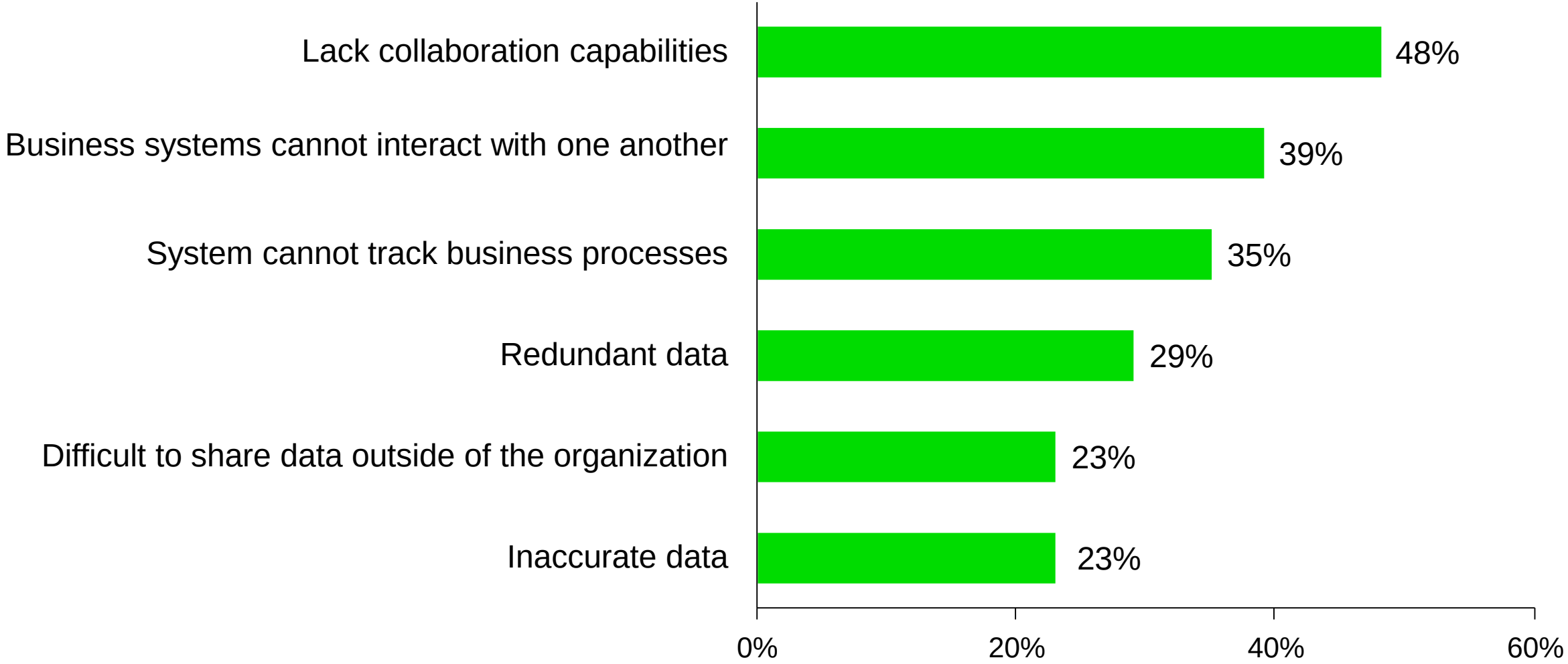
Get **timely,** automated reports

Keep tabs on critical information and increase business visibility

2. Connected


sage 300c
Stay Connected anytime, anywhere
Convenience
Collaboration

Technology challenges



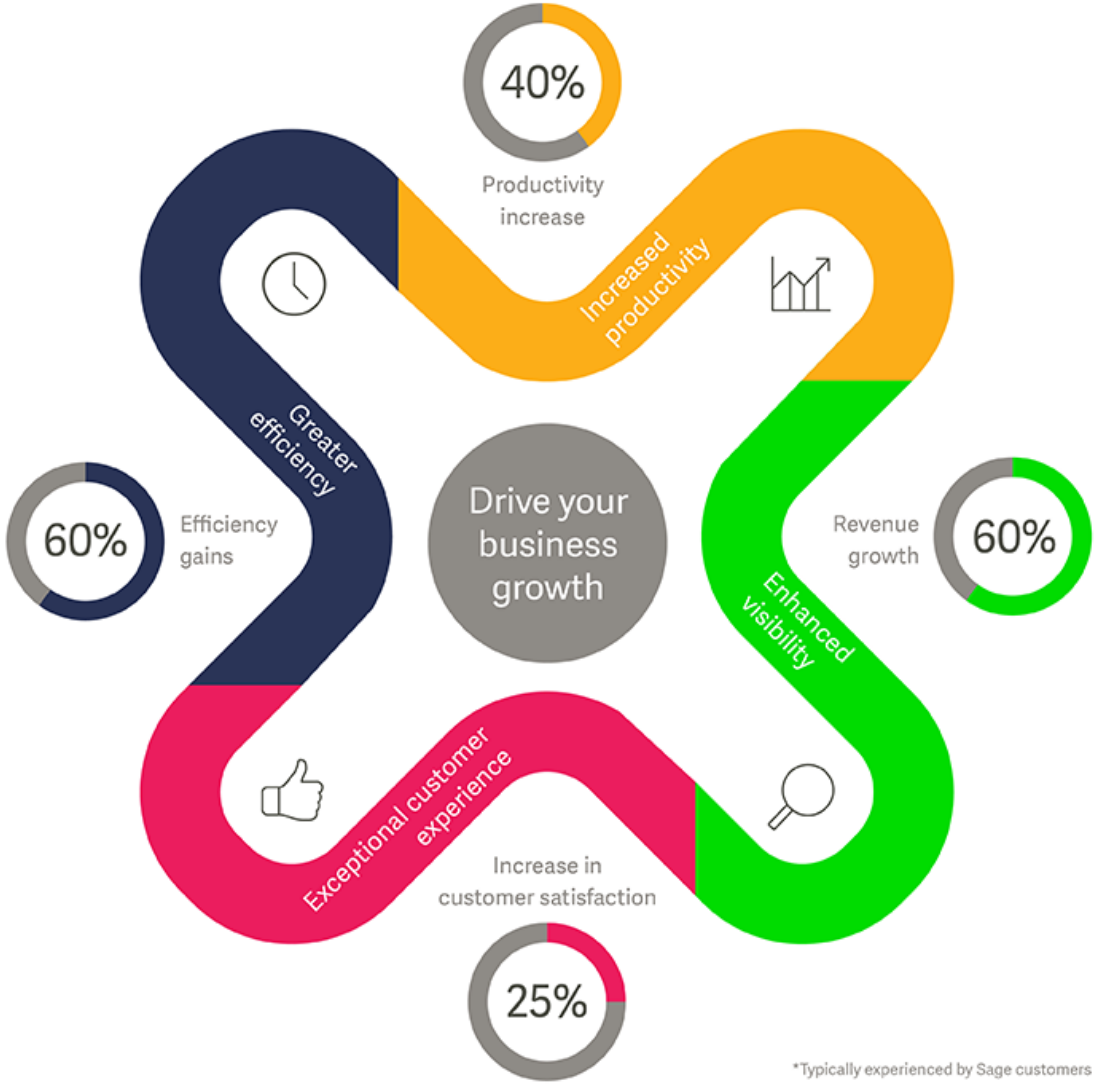
Sage 100c manages your entire business

Sage 100c

- Core functions
- Sage 100 capabilities
- Add-on solutions

Sage 100c connects all the vital aspects of your finances and operations—sharing information, improving business insight, and eliminating redundancy. Build the system that makes the most sense for your organization.

Connected customers



"With information readily available at their fingertips, sales representatives can deliver unparalleled customer service and strengthen client relationships. In short, Sage CRM and Sage 100 deliver the business management capabilities we need to stay competitive."

Jean-Marc Pigeon, President, Inortech, Inc.

Harness the Power of Integrated CRM

Improve customer service

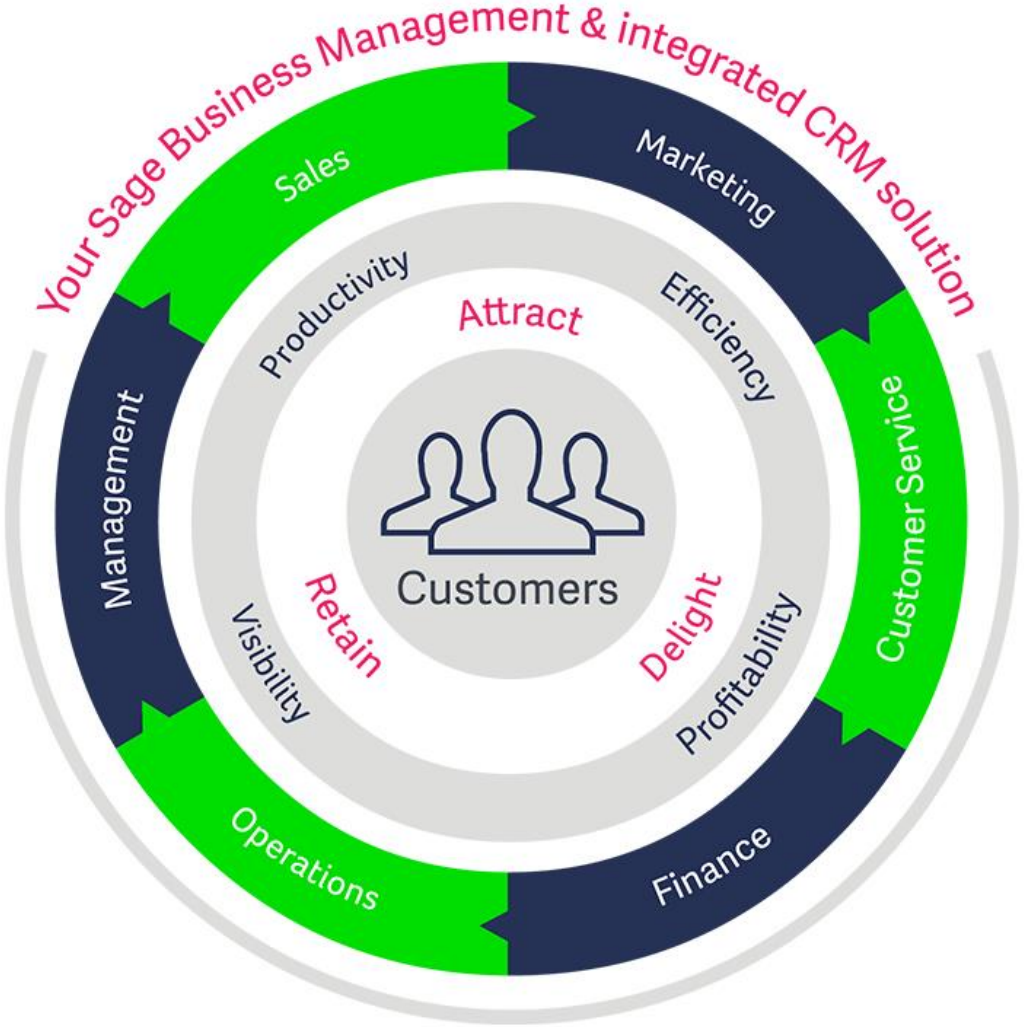
Market more effectively

Empower more productive people teams

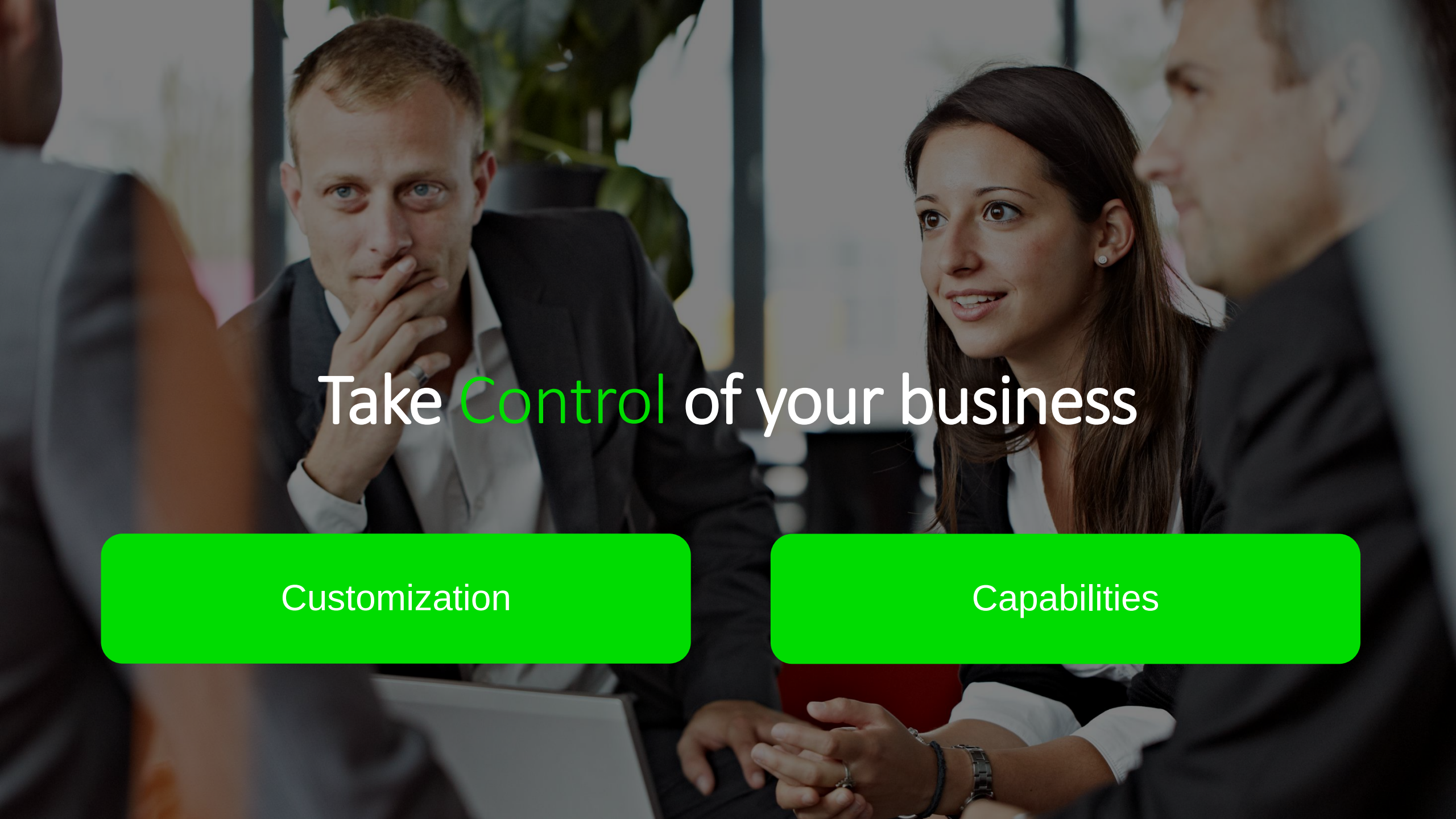
Work faster and smarter

Use visibility to drive profitability

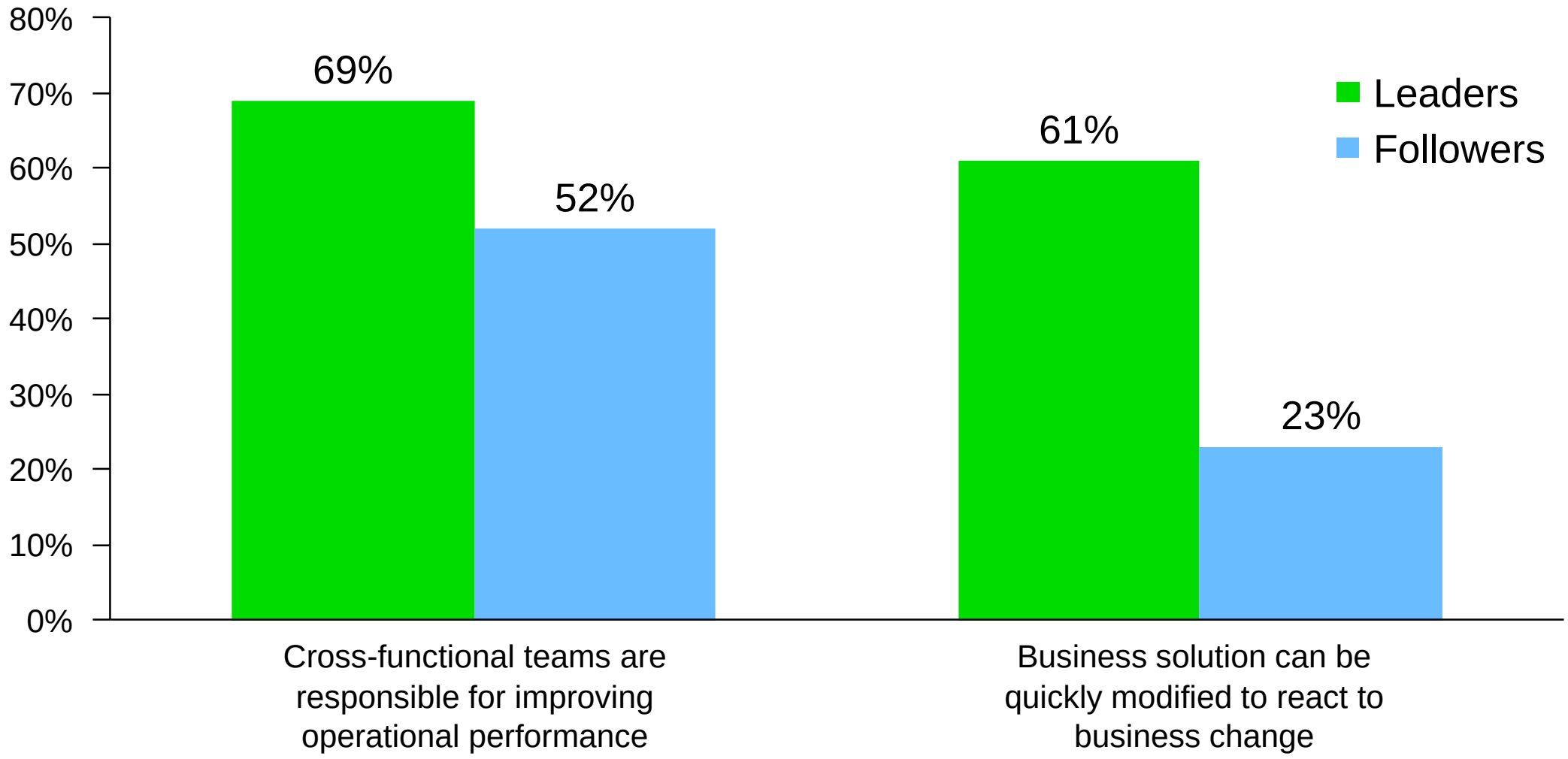
Pitch new products to the right people



3. Control

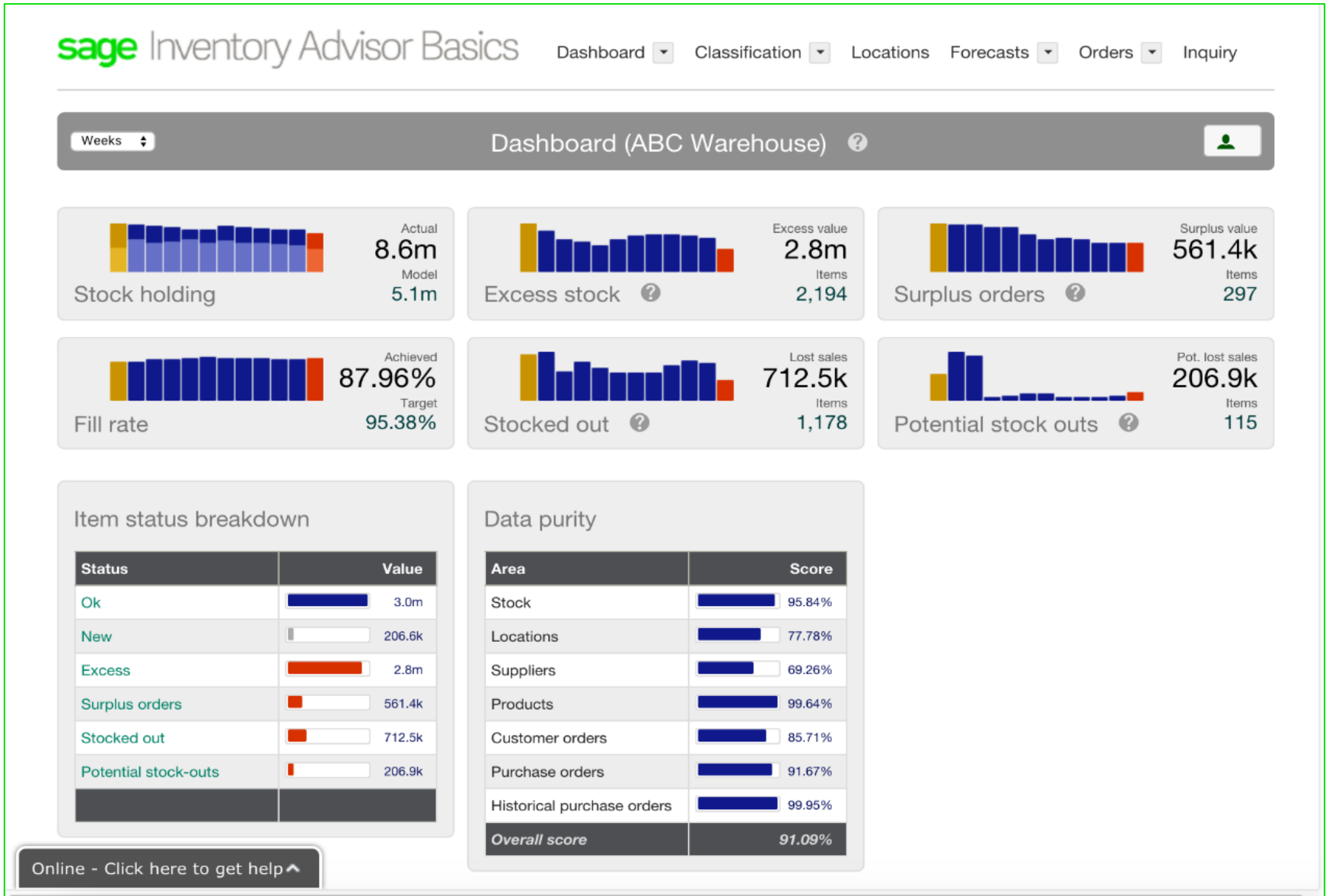

Take Control of your business
Customization
Capabilities

Be flexible to change



Connected Services give you Control

Optimize and forecast inventory



At-a-glance valuations, demand, fill rates, & orders

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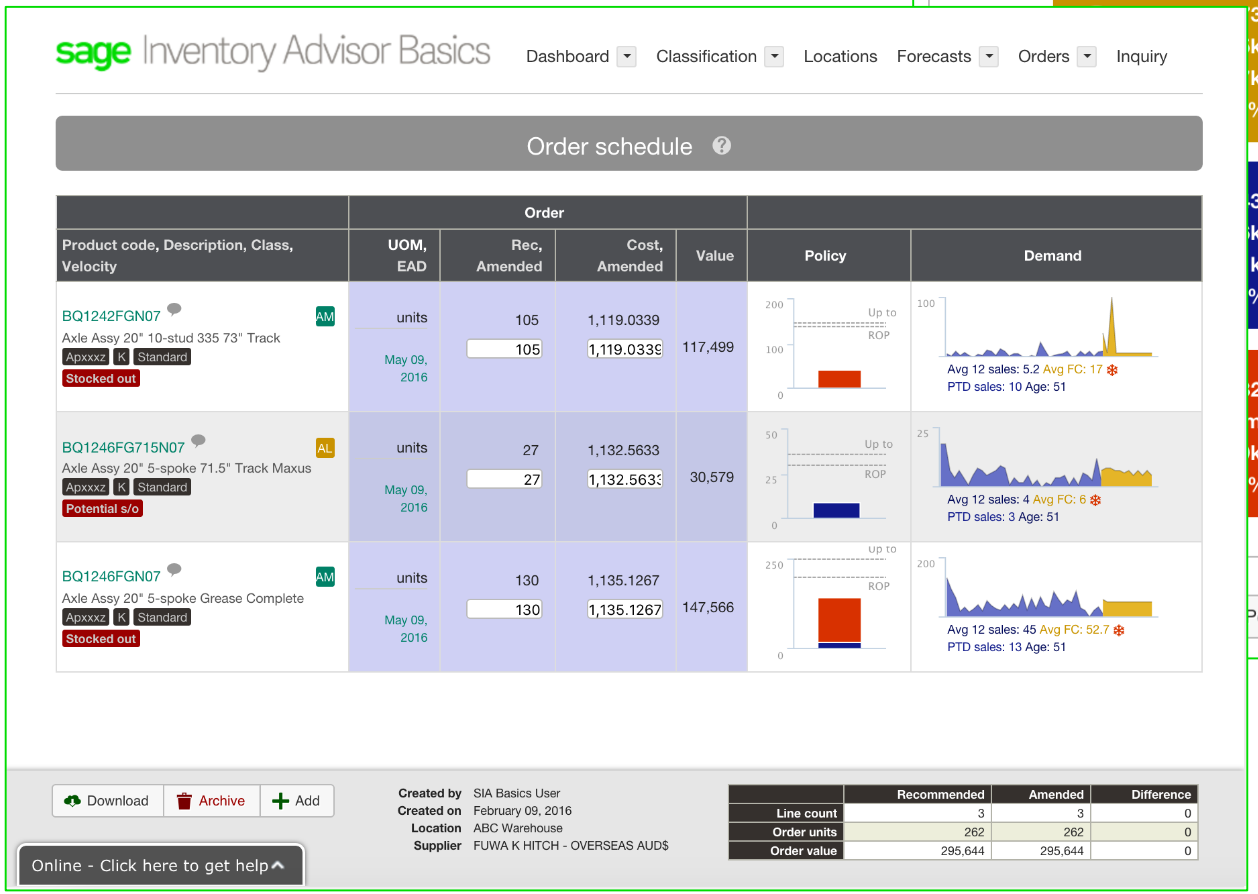

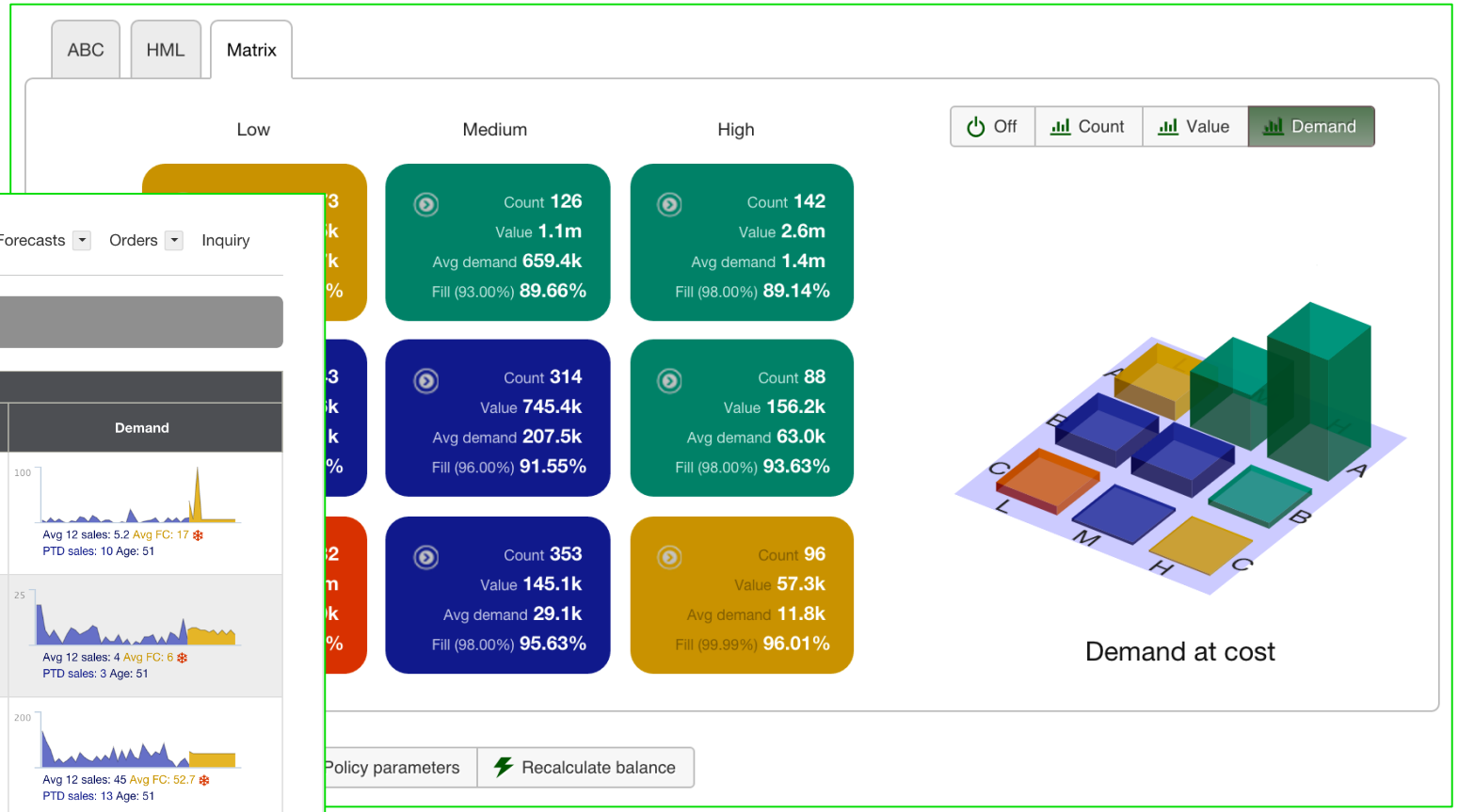

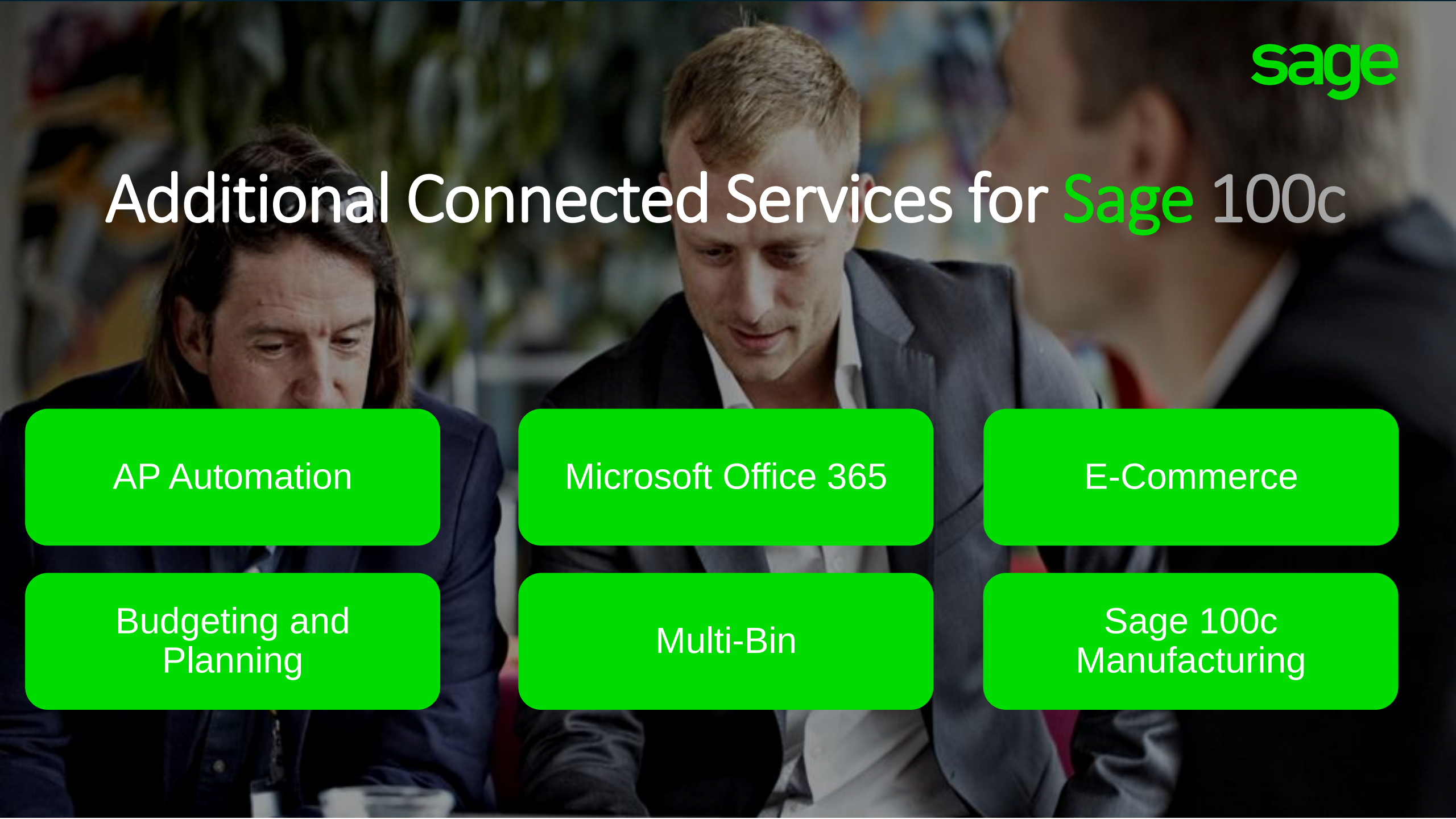

Additional Connected Services for Sage 100c

- AP Automation
- Microsoft Office 365
- E-Commerce
- Budgeting and Planning
- Multi-Bin
- Sage 100c Manufacturing

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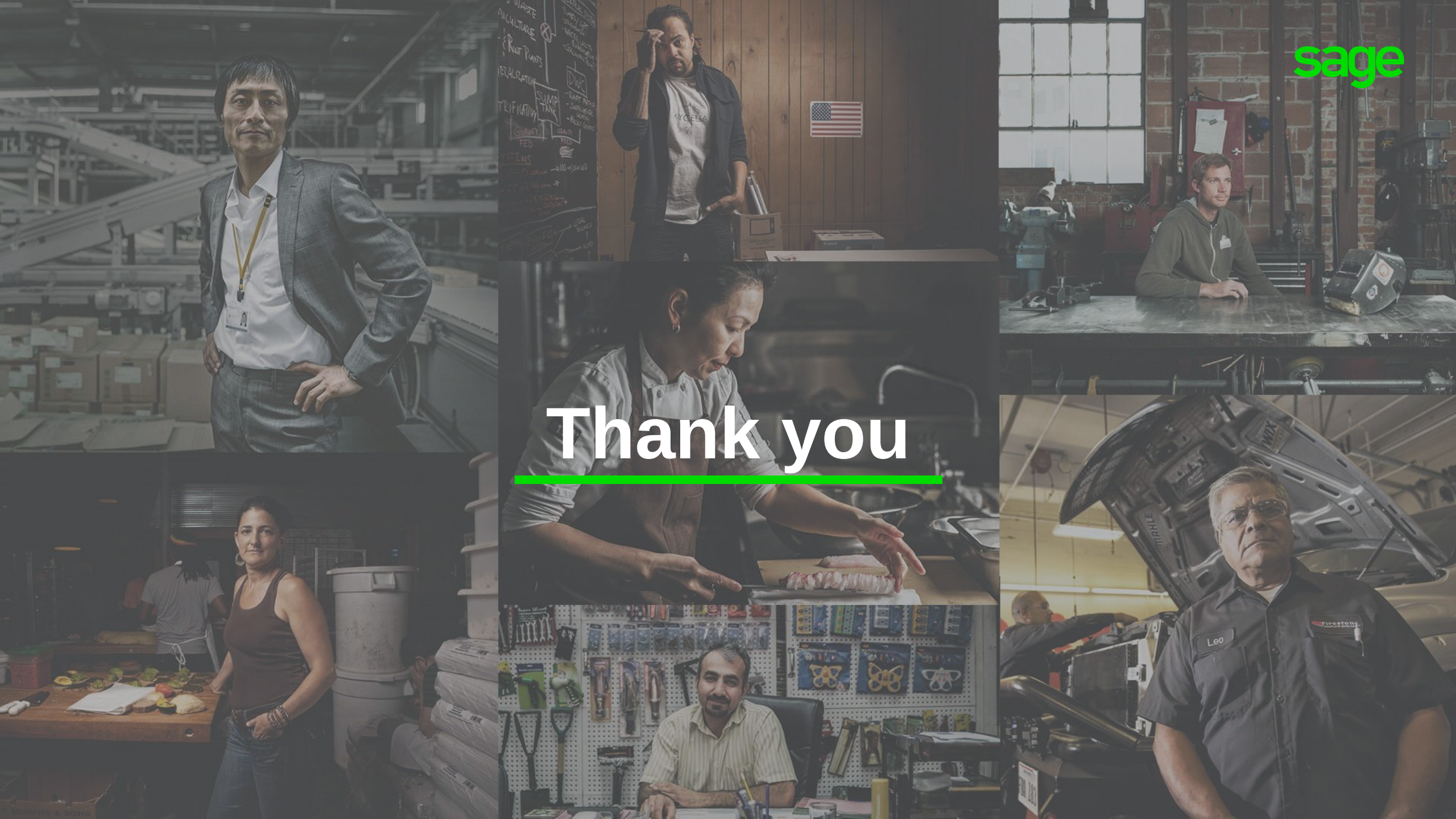
The ‘C’ Story

Sage 100c

Current

Connected

Control


Thank you
sage