

The 'C' Story of an Effective Business Management Solution

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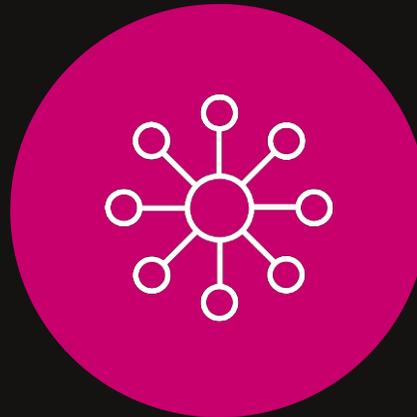
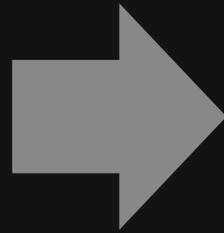
The “C” Story

What Modernization means to Sage 100c

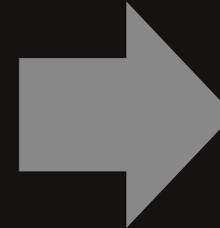
sage



Current



Connected



Control

What do people want to get from their business management solution?

Improving modernization

Bridging the past to the future

sage

- Modernized versions allow customers to move to a fresh UI and benefit from the latest technology without having to face a disruptive migration journey
- Basing 100c on products with loyal install base and years of experience and customer feedback allowed Sage to offer the richness of functionality customers are expecting
- Sage 100c is a comprehensive business management solution that:
 - Is easier to use with intuitive new user interfaces
 - Improves productivity with more features and connected services included in the new solutions bundles
 - Reduces up-front customer investment by offering subscription pricing

Sage 50

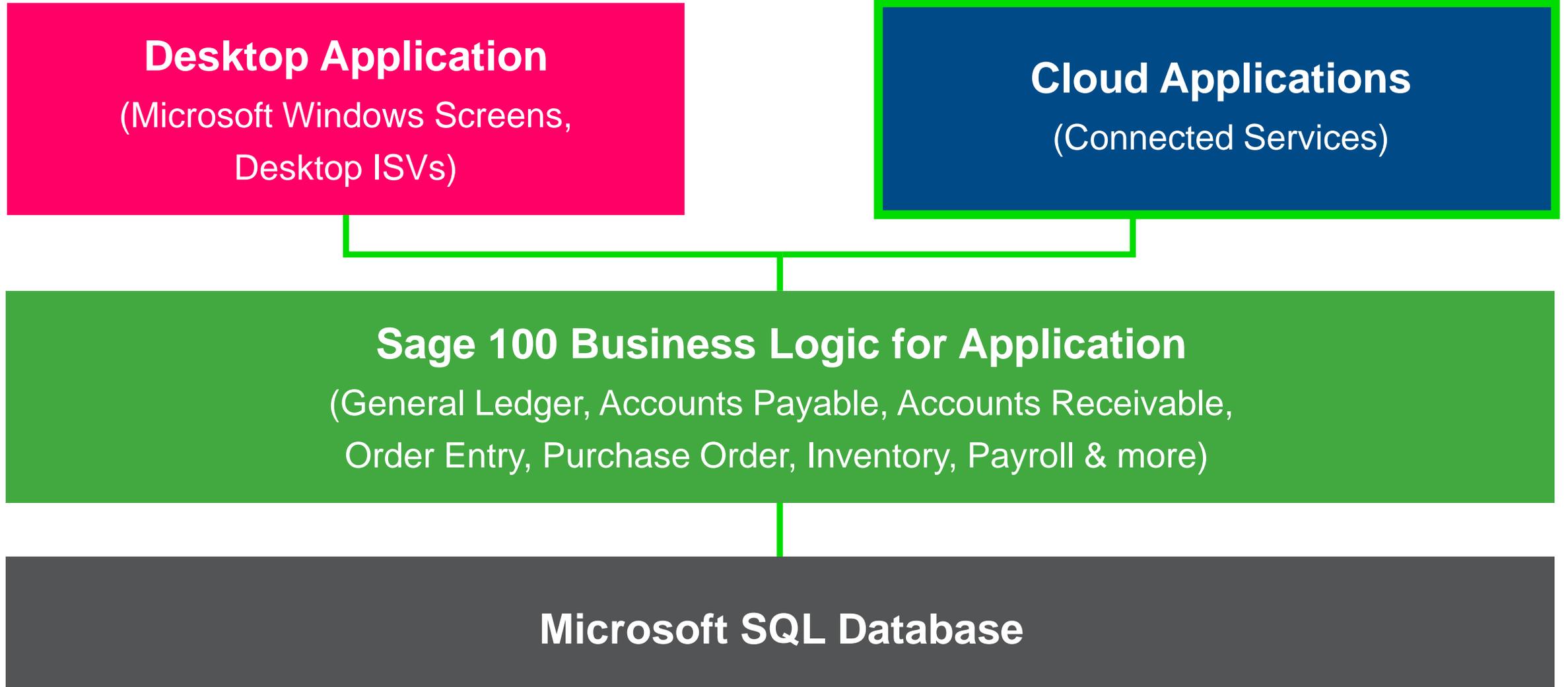
Sage 100

Sage 100

Construction

HRMS

Sage 100c builds on top of Sage 100



sage

1. Current

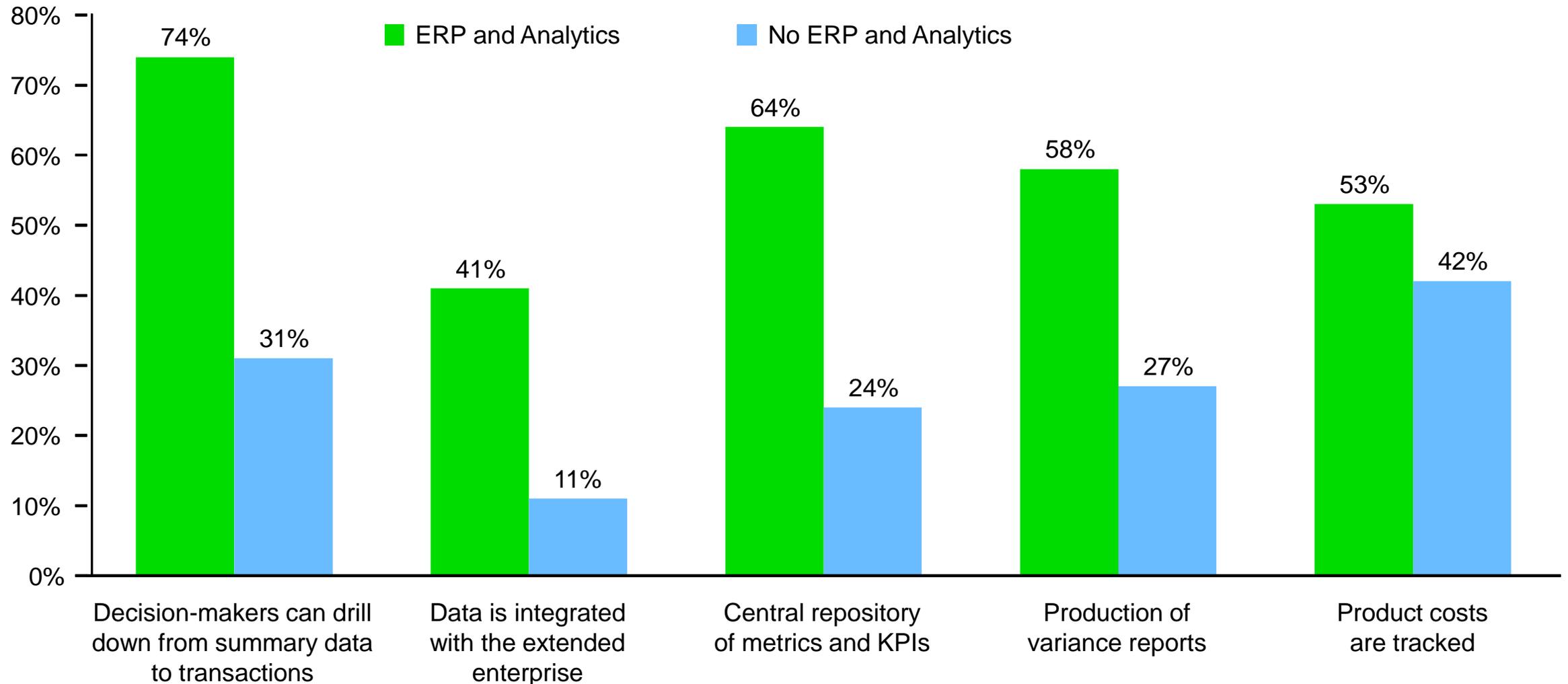


Stay **Current** with your trusted solution

Company-wide business visibility

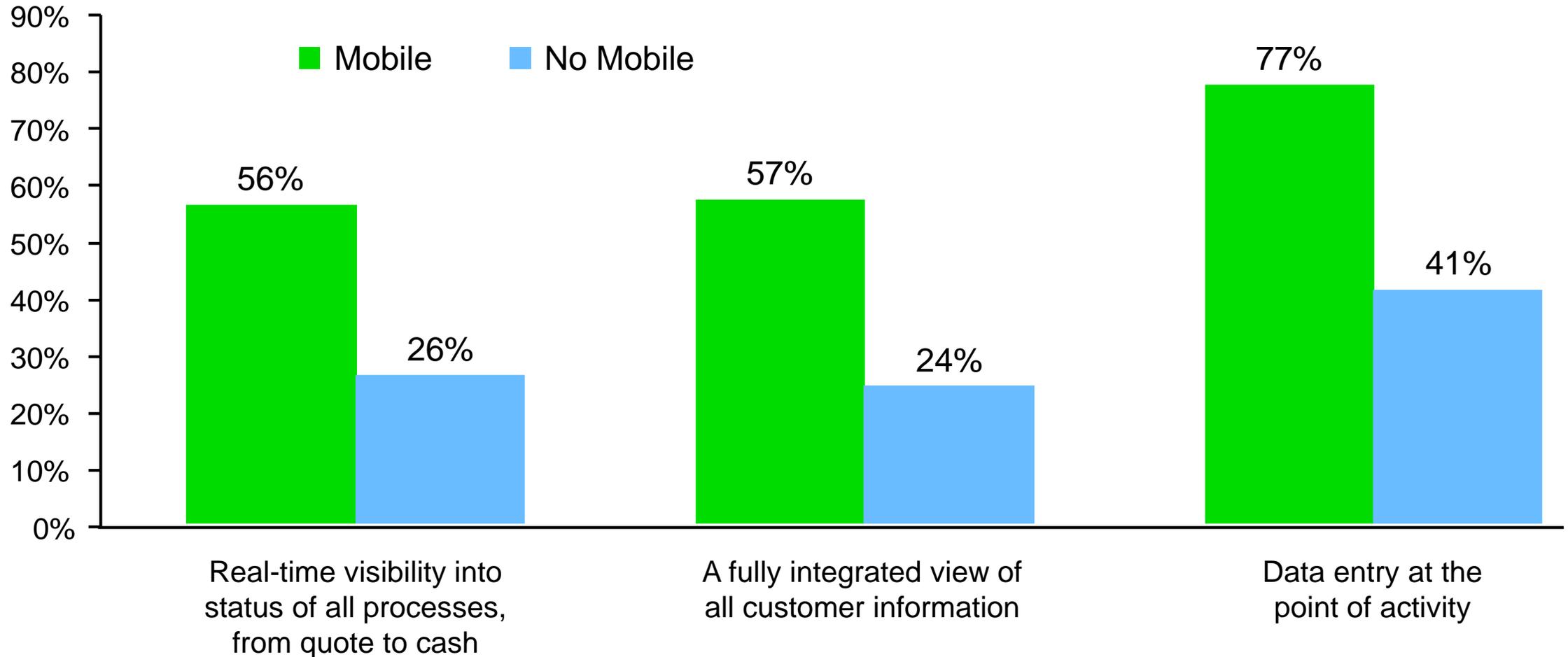
Business intelligence

Do more with data



Source: Aberdeen Group, August 2016

Improving visibility and customer service





"Companies that have integrated ERP and BI capabilities see a 55% greater improvement in process cycle times."

"Simplify decision-making to grow your business with analytics and ERP"
Aberdeen Group, 2015

*Are you running your
business through
a keyhole?*



Sage Intelligence Reporting



Gain control through **accurate** reporting



Take **action** through better analysis



Get **timely**, automated reports



Keep tabs on critical information and increase business visibility

sage

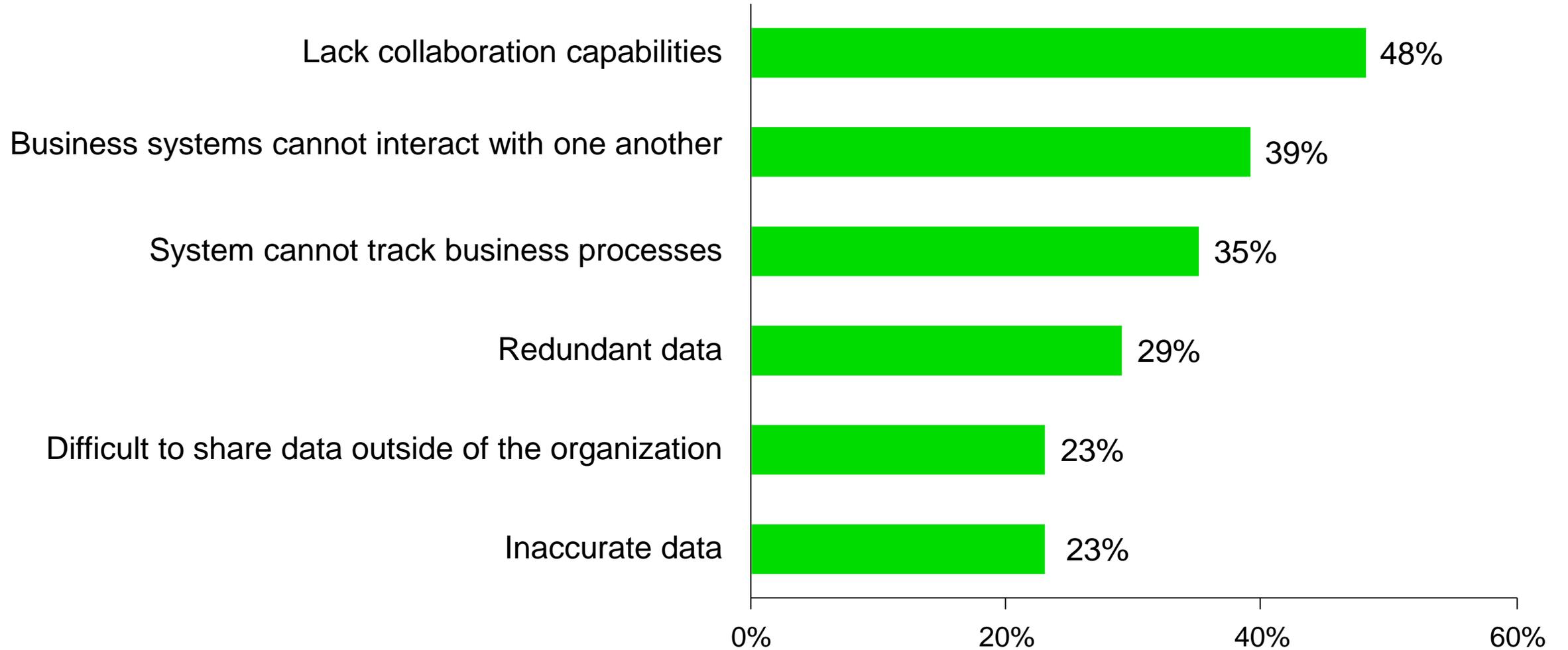
2. Connected

Stay **Connected** anytime, anywhere

Convenience

Collaboration

Technology challenges



Sage 100c manages your entire business



Sage 100c

- Core functions
- Sage 100 capabilities
- Add-on solutions

Sage 100c connects all the vital aspects of your finances and operations—sharing information, improving business insight, and eliminating redundancy. Build the system that makes the most sense for your organization.

Connected customers



*Typically experienced by Sage customers



“With information readily available at their fingertips, sales representatives can deliver unparalleled customer service and strengthen client relationships. In short, Sage CRM and Sage 100 deliver the business management capabilities we need to stay competitive.”

Jean-Marc Pigeon, President, Inortech, Inc.

Harness the Power of Integrated CRM



Improve customer service

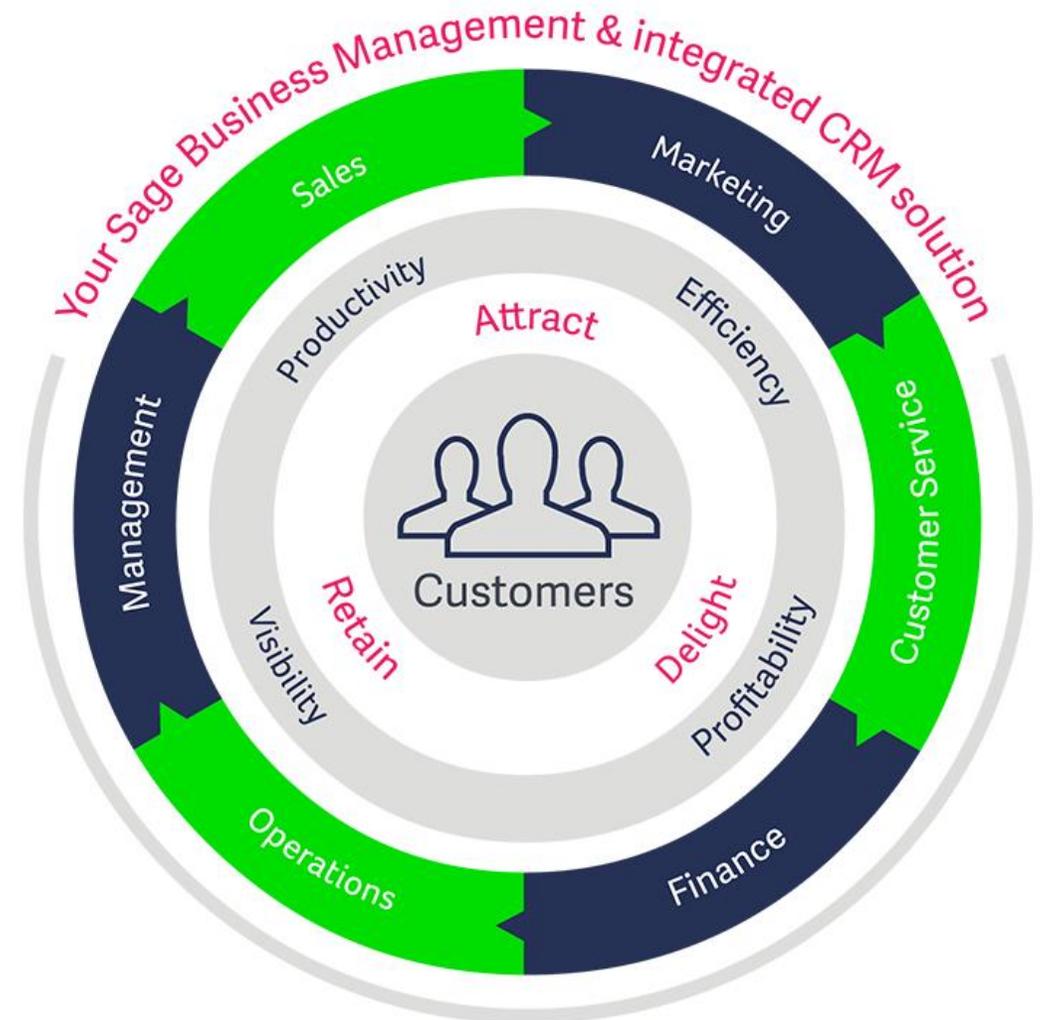
Market more effectively

Empower more productive people teams

Work faster and smarter

Use visibility to drive profitability

Pitch new products to the right people



sage

3. Control

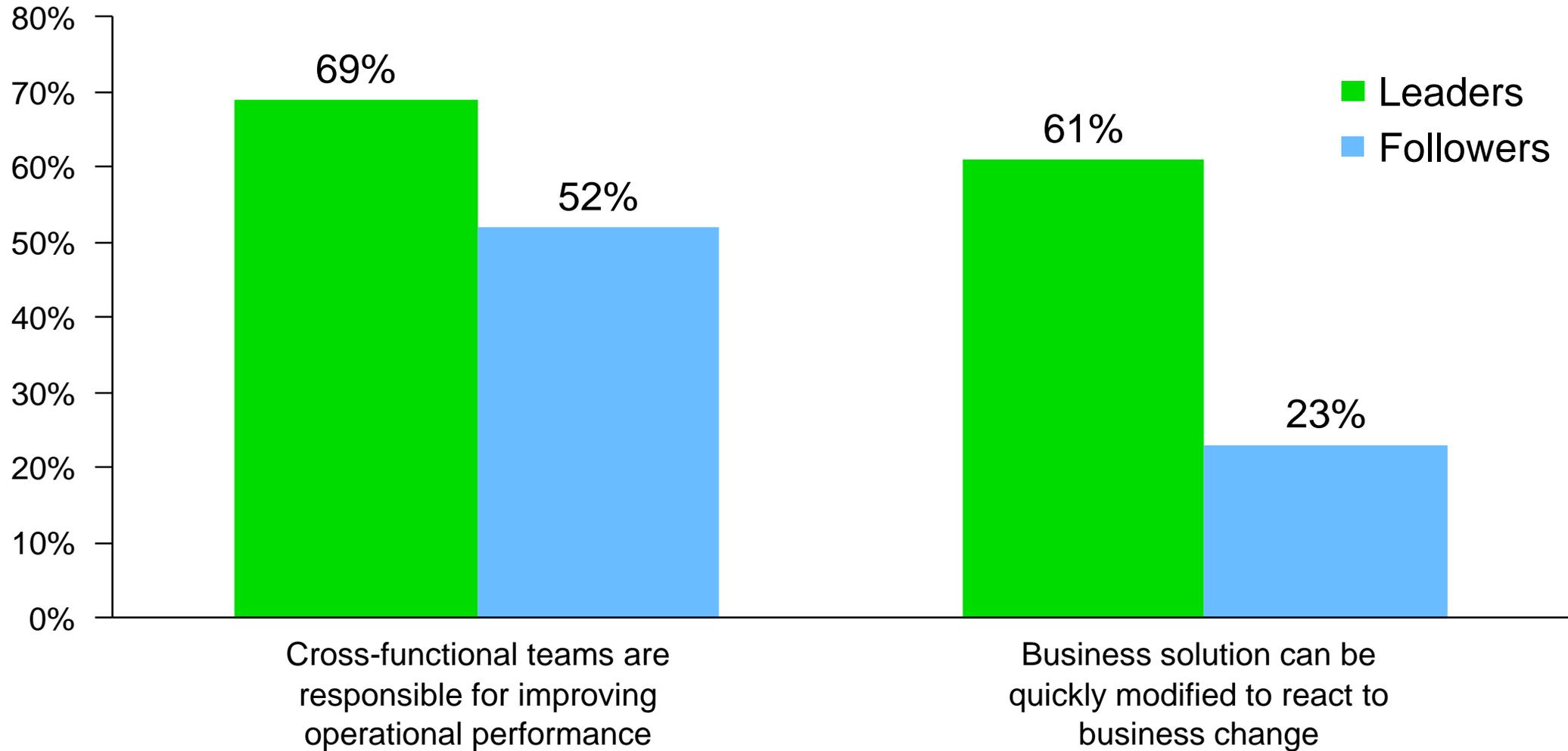
A background image of a business meeting with several people in professional attire. A man in the foreground is looking thoughtful with his hand to his chin, and a woman next to him is looking towards the right with a slight smile. The image is dimmed to allow text to be overlaid.

Take **Control** of your business

Customization

Capabilities

Be flexible to change



A woman with blonde hair in a ponytail, wearing a grey blazer over a black top, stands by a large window. She is looking down at a tablet computer she is holding with both hands. The background shows a modern office interior with a purple chair and a window looking out onto a city street. The text "Connected Services give you Control" is overlaid on the image, with "Control" in green.

Connected Services give you Control

Optimize and forecast inventory

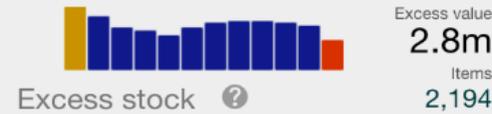
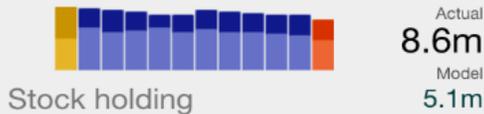


sage Inventory Advisor Basics

Dashboard Classification Locations Forecasts Orders Inquiry

Weeks

Dashboard (ABC Warehouse)



Item status breakdown

Status	Value
Ok	3.0m
New	206.6k
Excess	2.8m
Surplus orders	561.4k
Stocked out	712.5k
Potential stock-outs	206.9k

Data purity

Area	Score
Stock	95.84%
Locations	77.78%
Suppliers	69.26%
Products	99.64%
Customer orders	85.71%
Purchase orders	91.67%
Historical purchase orders	99.95%
Overall score	91.09%

Online - Click here to get help

At-a-glance valuations, demand, fill rates, & orders



ABC
HML
Matrix

Low
Medium
High

Off
Count
Value
Demand

sage Inventory Advisor Basics
Dashboard
Classification
Locations
Forecasts
Orders
Inquiry

Order schedule ?

Product code, Description, Class, Velocity	Order			Value	Policy	Demand
	UOM, EAD	Rec, Amended	Cost, Amended			
BQ1242FGN07 Axle Assy 20" 10-stud 335 73" Track Apxxxx K Standard Stocked out	units May 09, 2016	105 105	1,119.0339 1,119.0339	117,499		
BQ1246FG715N07 Axle Assy 20" 5-spoke 71.5" Track Maxus Apxxxx K Standard Potential s/o	units May 09, 2016	27 27	1,132.5633 1,132.5633	30,579		
BQ1246FGN07 Axle Assy 20" 5-spoke Grease Complete Apxxxx K Standard Stocked out	units May 09, 2016	130 130	1,135.1267 1,135.1267	147,566		

Count 126 Value 1.1m Avg demand 659.4k Fill (93.00%) 89.66%	Count 142 Value 2.6m Avg demand 1.4m Fill (98.00%) 89.14%
Count 314 Value 745.4k Avg demand 207.5k Fill (96.00%) 91.55%	Count 88 Value 156.2k Avg demand 63.0k Fill (98.00%) 93.63%
Count 353 Value 145.1k Avg demand 29.1k Fill (98.00%) 95.63%	Count 96 Value 57.3k Avg demand 11.8k Fill (99.99%) 96.01%

Policy parameters
⚡ Recalculate balance

Demand at cost

Download
Archive
Add

Created by SIA Basics User
 Created on February 09, 2016
 Location ABC Warehouse
 Supplier FUWA K HITCH - OVERSEAS AUDS

	Recommended	Amended	Difference
Line count	3	3	0
Order units	262	262	0
Order value	295,644	295,644	0

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Additional Connected Services for Sage 100c

AP Automation

Microsoft Office 365

E-Commerce

Budgeting and
Planning

Multi-Bin

Sage 100c
Manufacturing

sage

The 'C' Story

Sage 100c

Current

Connected

Control

